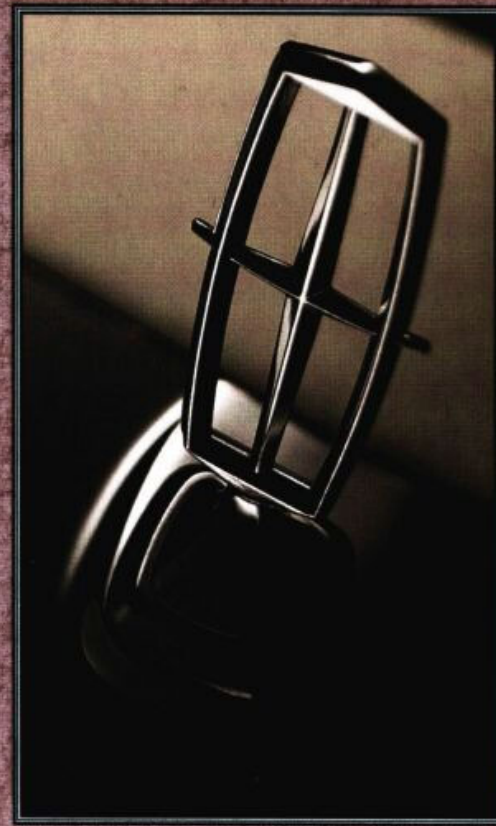


1 9 9 7  
L I N C O L N  
WHAT A LUXURY CAR SHOULD BE



MARK VIII

CONTINENTAL

TOWN CAR

LINCOLN

This is an automobile fashioned to thoroughly

# MARK VIII

satiate people who are passionate about driving.

It's a singular blend of refined personal luxury,

exhilarating power, and deft handling

characteristics. This is due in large part to the

exclusive InTech™ System. Mark VIII's exterior

has been restyled to further stimulate your

senses. It is a most captivating example of

what a luxury performance coupe should be.



WE'VE MADE OUR MARK  
NOW WE'RE REFINING IT.



Lincoln Continental is a breed unto itself.

# CONTINENTAL

You'll find a space where contemporary

curious comfort are harmonious. A

refined vehicle with the smooth ride and

handling characteristics that make it so

easy to own. This is a vehicle that

exemplifies sophisticated engineering as exemplified

by the InTech™ System. Lincoln Continental.

Experience the road in a most gratifying new way.

EXPERIENCE THE ROAD  
ON YOUR OWN TERMS:  
ELEGANTLY.



For years, one automobile has been revered as a

# TOWN

benchmark of traditional luxury. The Lincoln

Town Car. As you can see, today's edition of this

superbly crafted vehicle remains true to its

original concept. You'll appreciate the near

legendary Lincoln ride and tranquil setting.

Its resplendent, spacious interior allows you to

stretch out and get comfortable. As a result,


you'll find that Town Car will ensure you arrive

at your destination ready to go.

# CAR

AN ENDURING AND  
UNCOMPROMISED CLASSIC.





The satisfaction of owning your Lincoln goes well beyond the driving

experience. It's knowing your car is backed by a comprehensive

benefits package like the Lincoln Commitment. It includes 24-hour

## LINCOLN

Roadside Service Assistance — just call our hotline for towing, jump-

## COMMITMENT™

starting, tire changing, lockout service or gas delivery. If your Lincoln

requires service, alternate transportation such as a loaner or shuttle

service may be provided. Should an emergency arise, whether you're

close to home or away on vacation, rest assured we'll reimburse you

for things like meals, lodging, taxis and rental cars. And we'll furnish

you with computerized maps and trip routing. What's more, the Lincoln

Commitment provides a Customer Assistance Center and a 4-year/50,000-

mile limited warranty. See your Lincoln dealer for complete details.

## 1997 MARK VIII

### SELECTED FUNCTIONAL FEATURES

- InTech™ System
- 4.6L 280-horsepower 32-valve DOHC InTech™ V-8 engine
- 100,000-mile scheduled tune-up interval\*
- Computer-managed, load-leveling, 4-wheel independent air suspension
- 4-wheel disc anti-lock brakes
- 4-speed electronic automatic overdrive transmission
- Speed-sensitive, variable-assist power rack-and-pinion steering
- Passive Anti-Theft System (PATS)
- Dual exhaust with exposed bright tips
- Electronic All-Speed Traction Control

### CONVENIENCE FEATURES

- 6-way power driver and passenger seats with dual power recliners and power lumbar supports and leather seating surfaces
- JBL Audio System with electronic AM/FM stereo radio and CD player
- CFC-free electronic automatic temperature control with sunload sensor
- Outside mirrors with ground illumination, turn signal indicators and back-up features
- Memory Profile System
- Luminarc™ high-intensity discharge headlamps
- Electrochromic (auto-dimming) inside/outside mirrors
- Driver and passenger Autoglide seating system

### SELECTED OPTIONS

- Trunk-mounted 10-disc CD changer
- Power moonroof with "one-touch" open feature
- Integrated voice-activated, rechargeable, portable, cellular phone
- 16" chrome Octastar aluminum wheels
- 16" cast aluminum directional painted wheels (no cost)
- Heated front seats with 5 temperature settings

### LSC FEATURES

- 4.6L 290-horsepower 32-valve DOHC InTech™ V-8 engine
- Monochromatic exterior styling
- Sport suspension tuning
- 16" chrome aluminum directional wheels
- Euro-perforated leather seating surfaces
- Higher axle ratio

Luminarc™ is a trademark of OSRAM SYLVANIA INC.  
See dealer for complete list of features.

## 1997 CONTINENTAL

### SELECTED FUNCTIONAL FEATURES

- InTech™ System
- 4.6L 260-horsepower 32-valve DOHC InTech™ V-8 engine
- 100,000-mile scheduled tune-up interval\*
- Computer-managed, load-leveling, 4-wheel independent suspension
- 4-wheel disc anti-lock brakes
- 4-speed electronic automatic overdrive transaxle
- Speed-sensitive, variable-assist power rack-and-pinion steering
- Driver-adjustable suspension and steering effort
- Dual exhaust with exposed bright tips
- All-Speed Traction Control

### CONVENIENCE FEATURES

- 12-function Memory Profile System
- CFC-free electronic automatic temperature control with sunload sensor
- 6-way power driver and front passenger recliners with memory driver seat and 2-way power lumbar and leather seating surfaces
- High-Level Audio System with AM/FM stereo radio and cassette with concealed antenna
- Autolamp on/off delay lighting system
- Particulate air-filtration system
- Power windows with driver-side "express-down" feature
- Power door locks with "smart lock" feature
- Virtual image instrument cluster with message center
- Electrochromic (auto-dimming) inside rearview mirror with compass

### SELECTED OPTIONS

- 6-disc CD changer in passenger compartment
- JBL Audio System with Digital Signal Processing (DSP)
- Integrated voice-activated cellular phone
- Power moonroof
- 16" chrome double window aluminum wheels
- 16" chrome five spoke aluminum wheels
- Electrochromic (auto-dimming) sideview mirror
- Heated front seats with 5 temperature settings
- Personal Security Package includes:
  - SecuriTire System
  - Michelin "Zero-Pressure" Tires
  - Pressure Alert Tire Sensing System
  - Programmable garage door opener

### RESCU Package includes:

- Lincoln RESCU (Remote Emergency Satellite Cellular Unit)
- Integrated voice-activated cellular phone
- JBL Audio System
- Programmable garage door opener

## 1997 TOWN CAR

### SELECTED FUNCTIONAL FEATURES

- 4.6L SOHC V-8 engine
- 100,000-mile scheduled tune-up interval\*
- 4-speed electronic automatic overdrive transmission with overdrive lockout
- Speed-sensitive, variable-assist power steering with selectable steering effort switch
- Self-leveling rear air spring suspension
- Battery saver

### CONVENIENCE FEATURES

- Comfort/Convenience Group includes 6-way power front passenger seat, power decklid pulldown, dual illuminated visor vanity mirrors, Autolamp on/off delay lighting system, rear carpeted floor mats
- Twin comfort lounge seats with 6-way power driver and passenger adjustments, driver seatback power recliner, and 2-way front head restraints
- CFC-free electronic automatic temperature control with sunload sensor
- Electronic AM/FM stereo radio with cassette player and concealed antenna
- Solar tint glass
- Illuminated power window, door locks and seat control switches
- Delayed accessory power

### AVAILABLE FEATURES

- Memory driver seat with dual power recliners and power lumbar supports (Signature & Cartier)
- Electronic Traction Assist (standard on Cartier)
- Leather seating surfaces (no extra charge on Cartier)
- JBL Audio System with Digital Signal Processing (DSP) (standard on Cartier — N/A on Executive Series)
- Remote steering wheel audio/temperature controls (standard on Signature & Cartier)
- Power moonroof (N/A on Executive Series)
- Electrochromic (auto-dimming) mirrors and compass (standard on Cartier)
- Integrated voice-activated cellular telephone (N/A on Executive Series)
- Heated front seats with 5 temperature settings (standard on Cartier)
- 16" spoke aluminum wheels
- 16" eight window chrome wheels (Signature & Cartier)
- Ride Control Package with 16" spoke aluminum wheels and P225/60R16 all-season WSW tires (N/A on Executive Series)

### AVAILABLE SERIES

- Executive
- Signature
- Cartier

## SAFETY/SECURITY

### STANDARD LINCOLN SAFETY/SECURITY FEATURES

- Driver and right front passenger air bag Supplemental Restraint System (SRS)\*\*
- 4-wheel Anti-lock Brake System (ABS)
- Remote illuminated/keyless entry system and anti-theft system
- 3-point safety belts for front and rear outboard passengers
- Front and rear crumple zones
- Heavy-gauge steel side door intrusion beams
- Brake/shift interlock
- Interval windshield wipers
- Cornering lamps
- Dual power heated outside mirrors
- Rear window defroster
- Side window demisters

\*\*Always wear your safety belt.

### Product Changes

Following publication of this brochure, certain changes in standard equipment, options, prices and the like, or product delays may have occurred which would not be included in these pages. Your Lincoln dealer is your best source for up-to-date information.

Lincoln-Mercury Division reserves the right to change product specifications at any time without incurring obligations.

EPA statement: 1997 EPA mileage estimates were unavailable when this brochure was printed. The 1997 Lincolns, however, should post good mileage figures. Ask your Lincoln dealer for the latest information. Options availability: Options shown or described in this brochure are available at extra cost and may be offered only in combination with other options or subject to additional ordering requirements or limitations.

### INFORMATION BASED ON OFFICIAL AAMA SPECIFICATIONS.

To learn more about these remarkable automobiles via the Internet, enter <http://www.lincolnvehicles.com>.

\*Under normal driving conditions with routine fluid/filter changes.

 **LINCOLN**

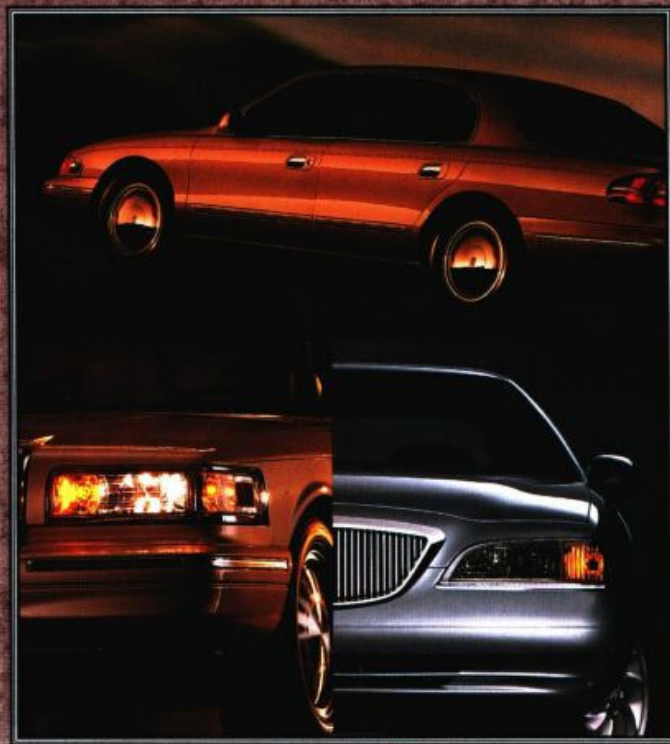
What A Luxury Car Should Be



FORD CREDIT OFFERS A WIDE VARIETY OF FINANCING AND LEASING PROGRAMS TO QUALIFIED BUYERS THAT CAN BE ARRANGED RIGHT AT THE DEALERSHIP. ASK YOUR DEALER FOR THE FACTS ON THESE PROGRAMS, OR CALL FORD CREDIT CUSTOMER SERVICE AT 1-800-727-7000.



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**LINCOLN**

What A Luxury Car Should Be